

Seco Tools Gains Peace of Mind from Ransomware Vulnerability with Rubrik's Immutability



INDUSTRY

Manufacturing

CHALLENGES

- Time-consuming and complex legacy solution
- Expensive and lengthy upgrade model
- Vulnerable to cyber attacks
- Lengthy restores

RESULTS

- 50% TCO savings
- 78% faster restores
- Data center reduction of 13U with Rubrik implementation

BUSINESS TRANSFORMATION

Seco Tools has bolstered their business continuity plan with Rubrik's solution, resulting in 78% faster restores and 50% TCO savings. Seco Tools has also strengthened their DR strategy with immutable backups and are confident they can maintain business in case of disaster

PARTNER

ATEA

Headquartered in Fagersta, Sweden, Seco Tools is one of the world's largest providers of comprehensive metal cutting solutions for milling, stationary tools, holmaking and tooling systems with over 4,000 team members in 50 countries.

Driven by a 'customer first' mentality, the company prioritizes making their customers' lives less complex by providing manufacturing that is faster, easier, and more sustainable. "Since manufacturing is such a vital part of our business and our customers, we strive to support that part of the business first and foremost," said Andreas Vedholm, Server Manager Sweden. "This means that if there is a server that has something to do with manufacturing, our top priority will be to manage that."

"We are a small IT team with only two of us supporting hundreds of servers, so we are quite busy. That's why it's important for us to choose the proper technology solution to help us be efficient, rather than hinder us by being difficult to administer."

A MODERN WELCOME TO A NEW SOLUTION

Prior to Rubrik, an outdated data management solution was making it difficult for Vedholm and his team to achieve their 'customer first' goals. "Our old backup solution was time-consuming and cumbersome to administer. The features had proven to be hard to use and hard to understand how to use," said Mathias Backman, Server Technician. "Additionally, conducting upgrades was an expensive and lengthy process as it required external consultants to be performed. We were looking at three days for the consultants to perform the upgrades, and then a couple of days for the installation of the new backup agents on physical servers."

"What we found with Rubrik was the opposite. Anything from upgrading our servers to doing an actual live mount was an extremely fast process and only a couple of clicks. If we had a disaster on the server, we knew we could get it up and running in seconds compared to our legacy solution that needed to restore the whole VM," said Vedholm. "What we saw with Rubrik was a very modern platform. By bringing it on, we felt as if we had been welcomed to the 21st century."

"Backups used to be complicated but have now become a simple process. Rubrik has made both me and my colleague love backups again."

STAYING PROTECTED FROM DISASTER

Staying protected from ransomware attacks has always been a concern and priority for the IT team. "In the past, we were exposed to ransomware through our parent company. It created a lot of work and some data was not recoverable," said Vedholm.

“We had to face the fact that our legacy solution had a lack of ransomware protection that left us vulnerable to an attack at any time.”

“Rubrik has an immutable file system which means that our backups can't be encrypted or deleted by ransomware, so we always know that our backups are protected. This is something we didn't have before, and it brings us peace of mind.”

Seco Tools is using Rubrik to protect their 85% virtualized environment (including SQL, Oracle databases, and Windows servers). They are using Rubrik Zero Trust Data Protection for centralized management of their distributed environment. They have also deployed Rubrik Edge at remote locations to backup locally, replicate to a central data center, and archive to AWS with an easy interface. Additional benefits include:

50% cost savings on upgrades

“We've done several upgrades with Rubrik and it's super easy, a huge difference from our old system. We used to have to pay consultants to do our upgrades, but with Rubrik, we've eliminated the consultants altogether and cut our costs in half. We'll save 650,000 SEK over five years on consulting fees.”

75%+ faster restores

“In our business continuity plan, we calculated that it would take approximately 18 days to restore all data on our storage area network prior to Rubrik. With Rubrik, that time is down to four days.”

Trusted partner and collaborator

“ATEA is a trusted advisor to us, we've worked in close cooperation with them for many years. With a team of only two, they were an invaluable resource during the RFQ process. Thanks to them, the entire solution was planned, delivered and implemented seamlessly during COVID-19 pandemic.”

Ensuring business continuity

“Downtime has a major impact on manufacturing, we can lose millions of SEK if our systems are down. That's why we want to be on the safe side and know that we have a good backup system that can properly conduct restores and restore our backups fast.”

World-class support

“The support experience with Rubrik is night and day compared to our legacy solution. We've had a lot of contact with the Rubrik support team and there hasn't been a case that they haven't been able to solve. In fact, when I wanted to exclude files in a volume backup, I thought it was impossible. I connected with Rubrik support and they helped me do it.”

Looking towards automation

“Rubrik's API is powerful, well documented and easy to use. We could actually do everything with Rubrik within PowerShell.”

Reduction in data center footprint

“We've had a reduction of 13U since implementing Rubrik, that's a lot of power and energy saved.”

Rubrik Edge

“The edge functionality is great. If something happens with the IT environment at our production site in Sweden, we can always spin up the VMs, publish them, and they'll continue to work. It's definitely something that is going to help us in case of disaster.”



Global HQ

3495 Deer Creek Road
Palo Alto, CA 94304
United States

1-844-4RUBRIK
inquiries@rubrik.com
www.rubrik.com

Rubrik, the Zero Trust Data Security™ Company, delivers data security and operational resilience for enterprises. Rubrik's big idea is to provide data security and data protection on a single platform, including: Zero Trust Data Protection, ransomware investigation, incident containment, sensitive data discovery, and orchestrated application recovery. This means data is ready at all times so you can recover the data you need, and avoid paying a ransom. Because when you secure your data, you secure your applications, and you secure your business. For more information please visit www.rubrik.com and follow @rubrikInc on Twitter and Rubrik, Inc. on LinkedIn. Rubrik is a registered trademark of Rubrik, Inc. Other marks may be trademarks of their respective owners.