



Rubrik Cloud Native Protection Accelerator

(RA-PS-CON-RMOT x 1)

AT A GLANCE

The Rubrik Professional Services Cloud Native Protection Accelerator is designed to enable installation and configuration services specific to Cloud Native Protection and cover topics such as daily administration, SLA creation, object protection, data recovery options, and cloud archiving. This service is limited in deployment activity and is intended to teach customers how to best manage and deploy cloud native protection across Azure, AWS, and GCP.

BENEFITS

- Explore the product and discover its potential through an immediate hands-on experience with our subject matter experts
- Get advice and answers directly applicable to your specific use cases
- Enhance productivity and self-sufficiency

ROLES AND RESPONSIBILITIES

Rubrik Professional Services

- Provide configuration of Rubrik Security Cloud (RSC) for cloud native protection
- Provide hands-on training and knowledge transfer

Customer Systems/Software Engineer

To ensure optimal delivery of services, customers are responsible for the following:

- Ensure that all environment and operational requirements are met
- Provide support from IT teams for all third parties as necessary
- Completion of all requirements determined during planning calls

KEY ACTIVITY AND OUTCOMES

ACTION	RESPONSIBILITY	OUTCOMES
Kickoff Planning Call <ul style="list-style-type: none">• Project scope and outcomes definition• Network readiness• Gather site specifications• Gather prerequisites• Define possible limitations and constraints	Rubrik Professional Services, Customer relevant teams (Infrastructure, Backup, etc.)	→ Engagement summary
Remote deployment and configuration of Rubrik solution: <ul style="list-style-type: none">• Integration of cloud platform into the Rubrik solution• Configuration of one-time set up items• SLA assignment on select objects• Demonstrate protection and recovery	Rubrik Professional Services, Customer relevant teams (Infrastructure, Backup, etc.)	→ Up to 10 supported objects protected (including VMs, DBs) → Recovery testing → Compliance reports generated and scheduled
Knowledge Transfer/Review Session	Rubrik Professional Services, Customer relevant teams (Infrastructure, Backup, etc.)	→ Engagement summary

EXCLUSIONS

- Does not include cloud-based hypervisors
- Does not include automation/scripting

LIMITATIONS

- One subscription or cloud account
- Access delegation via Rubrik Security Cloud (RSC)
- Exocompute configuration across one region
- Demonstration of protection and recovery per workload as described in the work breakdown structure below
- Cloud Native-supported workloads only

TERMS AND CONDITIONS

Please refer to the [PS Terms and Conditions](#) for the terms and limitations of these services.

SCOPE AND PRICING

For more information about scope, pricing, and/or technical prerequisites, please contact your local Rubrik representative.

ABOUT RUBRIK PROFESSIONAL SERVICES

Rubrik Professional Services transforms possibilities into outcomes. Our portfolio of services uncovers and leverages the unique opportunities made possible by Rubrik technology. Drawing on our unparalleled product expertise and customer experiences, we collaborate with your team to identify and address technical challenges, improve operational efficiency, and maximize your investment in Rubrik.

WORK BREAKDOWN STRUCTURE

ACTION	ACTIVITIES
Kickoff Planning Call	<ol style="list-style-type: none">1. Scope definition and verification2. Gather protection requirements3. Gather prerequisites4. Gather possible limitations and constraints5. Consolidate Project scope and outcomes defined
Workload Testing and Enablement	<ol style="list-style-type: none">1. Confirmation of login to RSC2. Integrate with 1 cloud provider3. Configure up to 1 Exocompute4. Configure up to 1 Archival location5. Configure up to 5 SLA domain policies for protection6. Configure up to 10 objects for protection7. Demonstrate backup and recovery options8. Demonstrate Reporting capabilities
Project Conclusion	<ol style="list-style-type: none">1. Review and validate project deliverables met2. Engagement summary3. Project sign off

PS terms and conditions found at <https://www.rubrik.com/content/dam/rubrik/en/resources/policy/rubrik-ps-supplementary-terms.pdf>.



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Rubrik is on a mission to secure the world's data. With Zero Trust Data Security™, we help organizations achieve business resilience against cyberattacks, malicious insiders, and operational disruptions. Rubrik Security Cloud, powered by machine learning, secures data across enterprise, cloud, and SaaS applications. We help organizations uphold data integrity, deliver data availability that withstands adverse conditions, continuously monitor data risks and threats, and restore businesses with their data when infrastructure is attacked.

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