



# Rubrik Enterprise Edition Accelerator

(RBK-PS-EEA or RA-PS-EEA)

## AT A GLANCE

The Rubrik Enterprise Edition Accelerator is designed to ensure the customer is leveraging their Rubrik products to realize the true value of Rubrik Security Cloud Enterprise Edition. Rubrik Professional Services will demonstrate activities through lab sessions and configure items within the customer environment.

This service is limited in deployment activity and is intended to provide training and enablement for Rubrik customers.

## BENEFITS

- Work directly with Rubrik Professional Services to review and understand Rubrik Security Cloud Enterprise Edition features
- System-driven data analytics configured Day 1
- Identify areas that require further assistance for deployment and scope level of effort to complete

## ROLES AND RESPONSIBILITIES

### Rubrik Professional Services

- Review and demonstrate Enterprise Edition offerings
- Ensure both Ransomware Investigation and Data Discovery are configured for data analytics

### Customer Engineer

To ensure optimal delivery of services, customers are responsible for the following:

- Ensure that all required systems are accessible and prepared for the engagement
- Administrator access to associated Rubrik platforms

## EXCLUSIONS/LIMITATIONS

- One Rubrik Security Cloud instance configured and reviewed
- Rubrik Security Cloud Private is not included
- Remediation and/or configuration is not included and requires additional Rubrik Consulting services to be purchased

## TERMS AND CONDITIONS

Please refer to the [PS Terms and Conditions](#) for the terms and limitations of these services.

## SCOPE AND PRICING

For more information about scope, pricing, and/or technical prerequisites, please contact your local Rubrik representative.

## ABOUT RUBRIK PROFESSIONAL SERVICES

Rubrik Professional Services transforms possibilities into outcomes. Our portfolio of services uncovers and leverages the unique opportunities made possible by Rubrik technology. Drawing on our unparalleled product expertise and customer experiences, we collaborate with your team to identify and address technical challenges, improve operational efficiency, and maximize your investment in Rubrik.

## KEY ACTIVITY AND OUTCOMES

ACTION	RESPONSIBILITY	OUTCOMES
<p><b>Ransomware Monitoring and Investigation</b></p> <p>Assess impact from cyber attacks Speed is critical when ransomware strikes. Rubrik Ransomware Investigation helps you assess the blast radius and identify malicious activity—enabling incident responders to accelerate recovery time.</p>	<p>Rubrik Professional Services, Customer relevant teams (Infrastructure, Backup, Security, etc.)</p>	<p>Rubrik Professional Services will provide a lab demonstration and assist the customer with configuration and enablement of Ransomware Monitoring and Investigation.</p> <ul style="list-style-type: none"> <li>→ Enable Ransomware Investigation on CDM clusters</li> <li>→ Configure Ransomware Investigation for protected objects</li> <li>→ Walk through Anomaly Investigations</li> <li>→ Assess impact from cyber attacks</li> <li>→ Assess blast radius</li> <li>→ Get alerts for suspicious activity</li> <li>→ Detect ransomware infection type</li> <li>→ Demonstrate recovery of anomalous files or filesets</li> </ul>

ACTION	RESPONSIBILITY	OUTCOMES
<p><b>Sensitive Data Monitoring and Management</b></p> <p>Lack of visibility into sensitive data can lead to vulnerabilities and unnecessary incident response costs. Rubrik Sensitive Data Monitoring and Management scans backup snapshots and locates sensitive data in files and applications to help you stay compliant.</p> <p>Reduce sensitive data exposure by discovering what types of sensitive data you have, where it lives, and who has access to it. Rubrik alerts you when data may violate policies.</p>	<p>Rubrik Professional Services, Customer relevant teams (Infrastructure, Backup, Security, etc.)</p>	<p>Rubrik Professional Services will assist the customer with Data Discovery Configurations identifying important and sensitive data using Rubrik Data Discovery.</p> <ul style="list-style-type: none"> <li>→ Review the Data Discovery Dashboard</li> <li>→ Select predefined analyzers to detect sensitive data</li> <li>→ Demonstrate how to create and edit Classification Policies</li> <li>→ Demonstrate how to create and edit up to five custom analyzers</li> <li>→ Demonstrate how to create and edit Classification Jobs to search for specific data</li> <li>→ Review Classification Results</li> <li>→ Review/Schedule reports to help maintain compliance with GDPR, PCI-DSS, HIPAA, and GLBA regulations</li> <li>→ Demonstrate search of the index using keywords or custom fields, such as name, social security number, or credit card number to identify potential exposure and risk</li> </ul>
<p><b>Rubrik Threat Hunting</b></p> <p>Rubrik's Threat Hunting allows customers to scan their backups for Indicators of Compromise (IOCs). These IOCs help customers locate malicious files within their backups and help them identify a safe point in time to recover from, and safe data to recover.</p>	<p>Rubrik Professional Services, Customer relevant teams (Infrastructure, Backup, Security, etc.)</p>	<p>Rubrik Professional Services will assist the customer with Rubrik Threat Hunts IOC configurations within Rubrik Ransomware Investigation, and provide guidance based on industry standards and Rubrik best practices.</p> <ul style="list-style-type: none"> <li>→ Review Threat Hunts Dashboard</li> <li>→ Demonstrate how to create Threat Hunts</li> <li>→ Use Threat Hunt results to identify potential malicious files and identify candidate recovery points</li> <li>→ Quarantine malicious files to safely recover data</li> </ul>
<p><b>Orchestrated Application Recovery</b></p> <ul style="list-style-type: none"> <li>• Ensuring security and resiliency for data and business services in the face of cyber attacks and other disaster events is a critical responsibility of modern digital enterprises. However, installing and maintaining new infrastructure and software for Disaster Recovery (DR) can be expensive and time consuming.</li> <li>• Enterprises can avoid these burdens by using Rubrik Orchestrated Application Recovery for a tightly integrated and automated DR service.</li> </ul>	<p>Rubrik Professional Services, Customer relevant teams (Infrastructure, Backup, Security, etc.)</p>	<p>Rubrik Professional Services will demonstrate in a lab environment how Application Recovery plans are created and executed.</p> <ul style="list-style-type: none"> <li>→ Discuss customer requirements and expected outcomes</li> <li>→ Outline prerequisites for virtual infrastructure</li> <li>→ Review RSC Application Recovery architecture and workflows</li> <li>→ Demonstrate Virtual Machine Recovery Plan creation</li> <li>→ Demonstrate orchestrated VM recovery in an isolated environment or sandbox</li> <li>→ Demonstrate orchestrated VM recovery to a production lab environment</li> </ul> <p><i>Note: A full implementation of Application Recovery requires additional Rubrik Professional Services. Please contact your local Rubrik representative for additional details</i></p>

ACTION	RESPONSIBILITY	OUTCOMES
<p><b>Rubrik Cloud Vault</b></p> <p>Rubrik Cloud Vault is a fully managed cloud storage service. This is the safest, simplest, and most predictable way for Rubrik customers to have a secure, logically air gapped copy of their data through a cloud-based repository, so they can recover in the event of malicious attacks or natural disasters.</p>	<p>Rubrik Professional Services, Customer relevant teams (Infrastructure, Backup, Security, etc.)</p>	<p>Rubrik Professional Services will provide a lab demonstration and deployment session of Rubrik Cloud Vault's data redundancy and data security features. This will include:</p> <ul style="list-style-type: none"> <li>→ Outline prerequisites for virtual infrastructure needs to completely setup Rubrik Cloud Vault including differences of Tiers</li> <li>→ Create up to two (2) Rubrik Cloud Vault locations per cluster</li> <li>→ Assign Rubrik Cloud Vault to SLA for archive data protection</li> <li>→ Demonstrate and verify archiving to Rubrik Cloud Vault</li> <li>→ Demonstrate recovery options for archived data in Rubrik Cloud Vault</li> <li>→ Walk through Rubrik Cloud Vault Dashboard Settings (Storage Usage, Capacity, Reporting, etc.)</li> </ul>

## WORK BREAKDOWN STRUCTURE

ACTION	ACTIVITIES
Kickoff Planning Call	<ol style="list-style-type: none"> <li>1. Scope definition and verification</li> <li>2. Gather admin prerequisites</li> <li>3. Gather possible limitations and constraints</li> <li>4. Consolidate project scope and outcomes defined</li> </ol>
Enable and review data Ransomware Investigation/ Data Discovery configuration	<ol style="list-style-type: none"> <li>1. Ensure test data exists</li> <li>2. Enable Ransomware Investigation and Data Discovery</li> <li>3. Simulate Ransomware attack of fileset</li> <li>4. Perform test recovery of impacted fileset</li> </ol>
Threat Hunting Demonstration	<ol style="list-style-type: none"> <li>1. Cover different IOC types</li> <li>2. Demonstrate how to create Threat Hunts</li> <li>3. Review results and see how the information is useful for recovery</li> </ol>
Orchestrated Application Recovery Demonstration	<ol style="list-style-type: none"> <li>1. Utilize PS lab to demonstrate a basic Application Recovery workflow, blueprints, etc.</li> </ol>
Rubrik Cloud Vault	<ol style="list-style-type: none"> <li>1. Discuss business requirement for: <ol style="list-style-type: none"> <li>a. Immutability</li> <li>b. Tiering options</li> <li>c. Archive retention</li> <li>d. MAL</li> <li>e. Replication needs</li> </ol> </li> <li>2. Configure Rubrik Cloud Vault archive locations per cluster</li> <li>3. Define and configure the SLA to be used for Rubrik Cloud Vault archive location(s) per cluster</li> <li>4. Protect a "test" object via Rubrik Cloud Vault archive SLA(s)</li> <li>5. Test snapshot of object and verify archiving to Rubrik Cloud Vault Location</li> <li>6. Test restore of object from Rubrik Cloud Vault archive target</li> <li>7. Walk through Rubrik Cloud Vault Dashboard Settings (Storage Usage, Capacity, Reporting, etc.)</li> </ol>

PS terms and conditions found at <https://www.rubrik.com/content/dam/rubrik/en/resources/policy/rubrik-ps-supplementary-terms.pdf>.



**Global HQ**

3495 Deer Creek Road  
Palo Alto, CA 94304  
United States

1-844-4RUBRIK  
inquiries@rubrik.com  
[www.rubrik.com](http://www.rubrik.com)

Rubrik is a cybersecurity company, and our mission is to secure the world's data. We pioneered Zero Trust Data Security™ to help organizations achieve business resilience against cyberattacks, malicious insiders, and operational disruptions. Rubrik Security Cloud, powered by machine learning, delivers data protection and cyber resilience in a single platform across enterprise, cloud, and SaaS applications. Our platform automates policy management of data and enforcement of data security through the entire data lifecycle. We help organizations uphold data integrity, deliver data availability, continuously monitor data risks and threats, and restore businesses with their data when infrastructure is attacked. Rubrik is a registered trademark of Rubrik, Inc. All company names, product names, and other such names in this document are registered trademarks or trademarks of the relevant company.