# Rubrik Enterprise Edition Accelerator
## (RBK-PS-EEA or RA-PS-EEA)

## AT A GLANCE

The Rubrik Enterprise Edition Accelerator is designed to ensure the customer is leveraging their Rubrik products to realize the true value of Rubrik Security Cloud Enterprise Edition. Rubrik Professional Services will demonstrate activities through lab sessions and configure items within the customer environment.

This service is limited in deployment activity and is intended to provide training and enablement for Rubrik customers.

## BENEFITS

- Work directly with Rubrik Professional Services to review and understand Rubrik Security Cloud Enterprise Edition features
- System-driven data analytics configured Day 1
- Identify areas that require further assistance for deployment and scope level of effort to complete

## ROLES AND RESPONSIBILITIES

**Rubrik Professional Services**

- Review and demonstrate Enterprise Edition offerings
- Ensure both Anomaly Detection and Sensitive Data Monitoring are configured for data analytics

**Customer Engineer**

To ensure optimal delivery of services, customers are responsible for the following:

- Ensure that all required systems are accessible and prepared for the engagement
- Administrator access to associated Rubrik platforms

## EXCLUSIONS/LIMITATIONS

- One Rubrik Security Cloud instance configured and reviewed
- Rubrik Security Cloud Private is not included
- Remediation and/or configuration is not included and requires additional Rubrik Consulting services to be purchased

## TERMS AND CONDITIONS

Please refer to the PS Terms and Conditions for the terms and limitations of these services.

## SCOPE AND PRICING

For more information about scope, pricing, and/or technical prerequisites, please contact your local Rubrik representative.

## ABOUT RUBRIK PROFESSIONAL SERVICES

Rubrik Professional Services transforms possibilities into outcomes. Our portfolio of services uncovers and leverages the unique opportunities made possible by Rubrik technology. Drawing on our unparalleled product expertise and customer experiences, we collaborate with your team to identify and address technical challenges, improve operational efficiency, and maximize your investment in Rubrik.

## KEY ACTIVITY AND OUTCOMES

| ACTION | RESPONSIBILITY | OUTCOMES |
|---|---|---|
| **Anomaly Detection**<br><br>Assess impact from cyber attacks Speed is critical when ransomware strikes. Rubrik Anomaly Detection helps you assess the blast radius and identify malicious activity—enabling incident responders to accelerate recovery time. | Rubrik Professional Services, Customer relevant teams (Infrastructure, Backup, Security, etc.) | Rubrik Professional Services will provide a lab demonstration and assist the customer with configuration and enablement of Anomaly Detection.<br><br>➜ Enable Anomaly Detection on Rubrik clusters<br>➜ Configure Anomaly Detection for protected objects<br>➜ Walk through anomaly investigations<br>➜ Assess impact from cyber attacks<br>➜ Assess blast radius<br>➜ Get alerts for suspicious activity<br>➜ Detect ransomware infection type<br>➜ Demonstrate recovery of anomalous files or filesets |

| ACTION | RESPONSIBILITY | OUTCOMES |
|---|---|---|
| **Sensitive Data Monitoring**<br><br>Lack of visibility into sensitive data can lead to vulnerabilities and unnecessary incident response costs. Rubrik Sensitive Data Monitoring scans backup snapshots and locates sensitive data in files and applications to help you stay compliant.<br><br>Reduce sensitive data exposure by discovering what types of sensitive data you have, where it lives, and who has access to it. Rubrik alerts you when data may violate policies. | Rubrik Professional Services, Customer relevant teams (Infrastructure, Backup, Security, etc.) | Rubrik Professional Services will assist the customer with identifying important and sensitive data using Rubrik Data Security Posture.<br><br>→ Review the Data Security Posture Dashboard<br>→ Select predefined analyzers to detect sensitive data<br>→ Demonstrate how to create and edit Classification Policies<br>→ Demonstrate how to create and edit up to five custom analyzers<br>→ Demonstrate how to create and edit Classification Jobs to search for specific data<br>→ Review Classification Results<br>→ Review/Schedule reports to help maintain compliance with GDPR, PCI-DSS, HIPAA, and GLBA regulations<br>→ Demonstrate search of the index using keywords or custom fields, such as name, social security number, or credit card number to identify potential exposure and risk |
| **Rubrik Threat Hunting**<br><br>Rubrik's Threat Hunting allows customers to scan their backups for Indicators of Compromise (IOCs). These IOCs help customers locate malicious files within their backups and help them identify a safe point in time to recover from, and safe data to recover. | Rubrik Professional Services, Customer relevant teams (Infrastructure, Backup, Security, etc.) | Rubrik Professional Services will assist the customer with Rubrik Threat Hunts IOC configurations within Rubrik Anomaly Detection, and provide guidance based on industry standards and Rubrik best practices.<br><br>→ Review Threat Hunts Dashboard<br>→ Demonstrate how to create Threat Hunts<br>→ Use Threat Hunt results to identify potential malicious files and identify candidate recovery points<br>→ Quarantine malicious files to safely recover data |
| **Cyber Recovery Simulation**<br>• Ensuring security and resiliency for data and business services in the face of cyber attacks and other disaster events is a critical responsibility of modern digital enterprises. However, installing and maintaining new infrastructure and software for Disaster Recovery (DR) can be expensive and time consuming.<br>• Enterprises can avoid these burdens by using Rubrik Cyber Recovery Simulation for a tightly integrated and automated DR service. | Rubrik Professional Services, Customer relevant teams (Infrastructure, Backup, Security, etc.) | Rubrik Professional Services will demonstrate in a lab environment how Cyber Recovery Simulation plans are created and executed.<br><br>→ Discuss customer requirements and expected outcomes<br>→ Outline prerequisites for virtual infrastructure<br>→ Review RSC Cyber Recovery Simulation architecture and workflows<br>→ Demonstrate Virtual Machine Recovery Plan creation<br>→ Demonstrate orchestrated VM recovery in an isolated environment or sandbox<br>→ Demonstrate orchestrated VM recovery to a production lab environment<br><br>*Note: A full implementation of Cyber Recovery Simulation requires additional Rubrik Professional Services. Please contact your local Rubrik representative for additional details* |

| ACTION | RESPONSIBILITY | OUTCOMES |
|---|---|---|
| **Rubrik Cloud Vault**<br><br>Rubrik Cloud Vault is a fully managed cloud storage service. This is the safest, simplest, and most predictable way for Rubrik customers to have a secure, logically air gapped copy of their data through a cloud-based repository, so they can recover in the event of malicious attacks or natural disasters. | Rubrik Professional Services, Customer relevant teams (Infrastructure, Backup, Security, etc.) | Rubrik Professional Services will provide a lab demonstration and deployment session of Rubrik Cloud Vault's data redundancy and data security features. This will include:<br><br>➜ Outline prerequisites for virtual infrastructure needs to completely setup Rubrik Cloud Vault including differences of Tiers<br>➜ Create up to two (2) Rubrik Cloud Vault locations per cluster<br>➜ Assign Rubrik Cloud Vault to SLA for archive data protection<br>➜ Demonstrate and verify archiving to Rubrik Cloud Vault<br>➜ Demonstrate recovery options for archived data in Rubrik Cloud Vault<br>➜ Walk through Rubrik Cloud Vault Dashboard Settings (Storage Usage, Capacity, Reporting, etc.) |

## WORK BREAKDOWN STRUCTURE

| ACTION | ACTIVITIES | |
|---|---|---|
| **Kickoff Planning Call** | 1. Scope definition and verification<br>2. Gather admin prerequisites | 3. Gather possible limitations and constraints<br>4. Consolidate project scope and outcomes defined |
| **Enable and review data Anomaly Detection / Sensitive Data Monitoring configuration** | 1. Ensure test data exists<br>2. Enable Anomaly Detection and Sensitive Data Monitoring | 3. Simulate Ransomware attack of fileset<br>4. Perform test recovery of impacted fileset |
| **Threat Hunting Demonstration** | 1. Cover different IOC types<br>2. Demonstrate how to create Threat Hunts<br>3. Review results and see how the information is useful for recovery | |
| **Cyber Recovery Simulation Demonstration** | 1. Utilize PS lab to demonstrate a basic Cyber Recovery Simulation workflow, recovery plans, etc. | |
| **Rubrik Cloud Vault** | 1. Discuss business requirement for:<br>  a. Immutability<br>  b. Tiering options<br>  c. Archive retention<br>  d. MAL<br>  e. Replication needs<br>2. Configure Rubrik Cloud Vault archive locations per cluster<br>3. Define and configure the SLA to be used for Rubrik Cloud Vault archive location(s) per cluster | 4. Protect a "test" object via Rubrik Cloud Vault archive SLA(s)<br>5. Test snapshot of object and verify archiving to Rubrik Cloud Vault Location<br>6. Test restore of object from Rubrik Cloud Vault archive target<br>7. Walk through Rubrik Cloud Vault Dashboard Settings (Storage Usage, Capacity, Reporting, etc.) |

PS terms and conditions found at https://www.rubrik.com/content/dam/rubrik/en/resources/policy/rubrik-ps-supplementary-terms.pdf.

**rubrik**

Rubrik is on a mission to secure the world's data. With Zero Trust Data Security™, we help organizations achieve business resilience against cyberattacks, malicious insiders, and operational disruptions. Rubrik Security Cloud, powered by machine learning, secures data across enterprise, cloud, and SaaS applications. We help organizations uphold data integrity, deliver data availability that withstands adverse conditions, continuously monitor data risks and threats, and restore businesses with their data when infrastructure is attacked.

For more information please visit www.rubrik.com and follow @rubrikInc on X (formerly Twitter) and Rubrik on LinkedIn.

brf-rubrik-enterprise-edition-accelerator / 20230918