



Rubrik VMware/SQL/NAS Enablement Accelerator

(RBK-PS-VM-ACCL or RA-PS-VMA)

AT A GLANCE

The Rubrik VMware/SQL/NAS Enablement Accelerator is designed to get the customer leveraging Rubrik to protect VMware hosts, SQL databases, and NAS shares running on physical and virtual systems. In order to fully realize the needs and requirements of the customer, Rubrik Professional Services will meet with the key decision makers and storage/back-up administrators to understand the existing environments in order to architect and design a protection strategy. The output of these meetings will specifically drive the following tasks and will involve protecting workloads on the Rubrik cluster. After assessment, Rubrik Professional Services will help to protect the customer's environments with Rubrik leveraging best practices from the field and will help design data protection and copy data orchestration solutions.

This service is limited in deployment activity and is intended to teach customers how to best manage and deploy VMware, SQL, and NAS protection policies themselves.

BENEFITS

- Create and deploy a Rubrik protection strategy for VMware, SQL, and NAS environments utilizing the expertise of Rubrik Professional Services
- Further enable Storage/Back-up administrators to configure and operate Rubrik environments
- Deploy up to 50 VMs/10 SQL databases/10 NAS shares

ROLES AND RESPONSIBILITIES

Rubrik Professional Services

- Review and/or configuration of Rubrik for VMware, SQL, NAS
- Configuration of Rubrik feature set
- Hands-on knowledge transfer

Customer Systems/Software Engineer

To ensure optimal delivery of services, customers are responsible for the following:

- Installed and functional Rubrik environment taking successful backups
- Provide Rubrik Professional Services with the required level of access to the customer development environment to produce and test tasks required

KEY ACTIVITY AND OUTCOMES

ACTION	RESPONSIBILITY	OUTCOMES
Kickoff Planning Call <ul style="list-style-type: none"> • Review project scope and outcomes • Gather database specifications • Gather prerequisites • Define possible limitations and constraints • Consolidate project scope 	Rubrik Professional Services, Customer relevant teams (Infrastructure, Backup, DBAs, etc.)	→ Engagement summary
Deployment of Rubrik Backup Solutions <ul style="list-style-type: none"> • Addition of vCenter Server (if applicable) • Install of RBS on SQL hosts and addition of SQL Hosts to Rubrik • Addition of NAS Hosts and Shares to Rubrik • Live mount, Cloning, and Recovery tasks for VMware, SQL and NAS workloads 	Rubrik Professional Services, Customer Systems Administrator(s)	→ Defined SLAs for workload environment → Validated data protection process → Workloads added in Rubrik for protection → Defined SLA created based on Customer/App Owner Requirements → Replace Validated Data protection → Subset of Workloads Protected and Recoverable according to Data Protection Process

EXCLUSIONS/LIMITATIONS

- Rubrik Professional Services will work with the customer to accomplish up to the following:
 - Up to 50 VMs under 1TB each
 - Up to 10 SQL databases under 1TB each
 - Up to 10 NAS shares protected under 1TB each
- Scripting not included, Direct Archive not included, SQL Cluster Failover not included, Encrypted Database Key Handling not included

TERMS AND CONDITIONS

Please refer to the [PS Terms and Conditions](#) for the terms and limitations of these services.

SCOPE AND PRICING

For more information about scope, pricing, and/or technical prerequisites, please contact your local Rubrik representative.

ABOUT RUBRIK PROFESSIONAL SERVICES

Rubrik Professional Services transforms possibilities into outcomes. Our portfolio of services uncovers and leverages the unique opportunities made possible by Rubrik technology. Drawing on our unparalleled product expertise and customer experiences, we collaborate with your team to identify and address technical challenges, improve operational efficiency, and maximize your investment in Rubrik.

WORK BREAKDOWN STRUCTURE

ACTION	ACTIVITIES
VMware Enablement	<ol style="list-style-type: none">1. Identify VMware guests2. Gather space requirements3. Determine SLA assignments4. Add VMs to appropriate SLAs5. Install RBS (if applicable)
SQL Enablement	<ol style="list-style-type: none">1. Identify SQL server resources2. Determine connectivity and requirements3. Deploy and configure Rubrik Backup Service4. Add/Join SQL Server Hosts to Rubrik5. Adjust Transaction Log Staging6. Backup and Restore Testing7. Log Shipping Testing
NAS Enablement	<ol style="list-style-type: none">1. Preparation of environment2. Define and create SLAs3. Add host/share – Create Fileset4. Assign Protection Strategy5. Backup and Restore Testing
Project Conclusion	<ol style="list-style-type: none">1. Review and ensure project outcomes met2. Engagement summary3. Project sign off

PS terms and conditions found at <https://www.rubrik.com/content/dam/rubrik/en/resources/policy/rubrik-ps-supplementary-terms.pdf>.



Global HQ

3495 Deer Creek Road
Palo Alto, CA 94304
United States

1-844-4RUBRIK
inquiries@rubrik.com
www.rubrik.com

Rubrik is a cybersecurity company, and our mission is to secure the world's data. We pioneered Zero Trust Data Security™ to help organizations achieve business resilience against cyberattacks, malicious insiders, and operational disruptions. Rubrik Security Cloud, powered by machine learning, delivers data protection and cyber resilience in a single platform across enterprise, cloud, and SaaS applications. Our platform automates policy management of data and enforcement of data security through the entire data lifecycle. We help organizations uphold data integrity, deliver data availability, continuously monitor data risks and threats, and restore businesses with their data when infrastructure is attacked. Rubrik is a registered trademark of Rubrik, Inc. All company names, product names, and other such names in this document are registered trademarks or trademarks of the relevant company.