

# HM Hospitales Reduces Costs and Simplifies Data Management with Rubrik



## INDUSTRY

Healthcare

## RESULTS

- Rack-and-go setup
- 33% TCO savings
- 96% management time savings
- Significantly reduced data center footprint

## THE CHALLENGE

- Multi-tiered legacy architecture across its different locations
- Rising operational costs and resources
- Management complexity

## THE SOLUTION

- Unified platform for backup, recovery, and archival across all locations
- Policy-driven archival to NAS to meet compliance
- Live mount for test/dev and recovery

HM Hospitales is a private hospital group that provides comprehensive healthcare services in addition to medical research, continuous education, and technological innovation. Directed by doctors, HM Hospitales has more than 4,000 employees throughout its 14 hospitals, 3 centres specializing in Oncology, Cardiology and Neuroscience, and 21 polyclinics.

HM Hospitales offers high quality patient care and access to the latest advances in medicine. To support its network of hospitals and patients, the IT department at HM Hospitales needed a single, secure data management solution for the centres that the Group has in four autonomous communities: Madrid, Galicia, Castilla-La Mancha and Castilla y León. Arturo Gordo Carbajo, Director of Security and Systems at HM Hospitales, is responsible for keeping the infrastructure up and running across all the hospitals. "HM Hospitales is a patient-focused group. IT plays a critical role in providing the best patient care and services to our employees," said Carbajo. "Rubrik delivers the agility and simplicity required to support our patients and our business."

## STRUGGLING WITH MANAGEMENT COMPLEXITY DUE TO A LEGACY APPROACH

After struggling with day-to-day challenges with its legacy backup solution, HM Hospitales was required to dedicate a full-time employee to manage backups. Due to the increasing costs and resources, HM Hospitales began looking for an easy-to-use and modern data management solution. "We needed a change because our previous backup solution was too labor-intensive and complex to manage. It required two systems from different manufacturers," said Carbajo.

After partnering with Sicrom, a company that provides consulting services, technology and outsourcing, it was clear from the beginning which data management solution was the best choice. "We had several locations and very complex backup management, which turned out to be the perfect ecosystem for Rubrik," said Carbajo. With hospitals located in different territories, HM Hospitales needed integral data management services in a unified platform across their different locations. "Rubrik was perfect," said Raúl Alcázar, Regional Manager of Sicrom. "Our goal is to offer the most innovative technology on the market. Rubrik is the leader in the backup revolution with a solution built for the modern era."

## A UNIFIED PLATFORM FOR AGILITY AND SIMPLICITY

Carbajo chose Rubrik for speed and efficiency as well as for its superior technology in the market. “After completing our research, we quickly realized the power and innovation behind Rubrik, freeing up our time and resources and allowing us to focus on our overall IT strategy,” said Carbajo. “From the beginning, we were blown away by the significant reduction in operational costs and time spent managing backup. Additionally, its easy-to-use interface was a huge advantage over other solutions in the market.”

Benefits include:

- **Rack-and-go setup:** “With other legacy solutions, even after years, the deployment never ends. With Rubrik, we were up and running in weeks instead of years. It’s a massive improvement.”
- **33% TCO savings:** “HM Hospitales realized immediate cost savings after deploying Rubrik. Over the next 5 years, they will achieve a 33% reduction in TCO.”
- **96% management time savings:** “With Rubrik, we have gone from requiring a person dedicated to managing backup for 8 hours a day to spending just 20 minutes. Rubrik gives us peace of mind.”
- **Significantly reduced data center footprint:** “Previously, our legacy backup solution was fragmented across different hospitals. Now, we have a centralized system across all locations. As a result, energy costs have been greatly reduced.”
- **High backup performance:** “Rubrik was built to avoid single points of failures and to distribute workloads across the entire system for efficiency and speed. It detects workload characteristics to perform backups at times that don’t impact production.”
- **Policy-driven management:** “The UI is extremely easy to use. We can create backup, recovery, and archival SLA policies in minutes in one policy engine. Rubrik automates the rest.”
- **Global predictive search:** “Rubrik indexes all snapshots. Its Google-like search provides instant granular search and recovery. Previously, we would have to manually search for each server, folder, or file.”
- **Live mount for test/dev and recovery:** “Rubrik’s Live Mount feature allows us to mount VMs directly onto Rubrik for accelerated test/dev and for much faster restores than with traditional legacy vendors.”
- **Archival to NAS:** “Rubrik easily integrates with NAS, delivering a SLA policy-driven approach to archival. As a result, it allows us to meet strict compliance requirements, such as Ley Orgánica de Protección de Datos (LOPD).”
- **Unlimited scale:** “Rubrik’s scale-out architecture lets us to grow as we grow, allowing us to expand to new centres.”

Due to the successful initial deployment, HM Hospitales has expanded Rubrik to its new centres.



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Rubrik delivers instant application availability to hybrid cloud enterprises for recovery, search, cloud, and development. By using the market-leading Cloud Data Management platform to provide instant access with self-service, customers mobilize applications, automate protection policies, recover from Ransomware, search and analyze application data at scale on one platform. From days to seconds.

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