

Grove Bank & Trust is Hurricane-Ready with Rubrik



GROVE BANK & TRUST

RESULTS

- Near-zero RTOs and instant recovery
- Fast ROI within 1 year
- Increased compliance and visibility levels
- Reduced daily backup management from hours to minutes
- “Rack-and-go” in less than an hour

THE CHALLENGE

- Difficulty staying compliant with SLAs
- Poor RPO/RTOs
- Financial risk associated with potential data loss
- Inefficient and cumbersome backup process

THE SOLUTION

- Simple, easy-to-use platform with automated, reliable 24/7 backups
- Rubrik Envision for compliance reporting
- Global real-time search
- Easy restores with Rubrik Live Mount

A South Florida staple since 1926, Grove Bank & Trust is the oldest continuously operating bank in Miami Dade County. Named for the Coconut Grove neighborhood of Miami that hosts its headquarters, Grove Bank & Trust delivers checking, savings, lending, financial planning, insurance, and investment services to customers through its 5 branch offices in Miami, Aventura, and Coral Gables. As a stalwart of the Miami community, Grove Bank & Trust provides the people, businesses, and institutions in the Miami area with the financial means to achieve their goals.

A PERFECT BACKUP & RECOVERY STORM

At Grove Bank & Trust, CIO Sergio Garcia leads a team of three that handles all IT functions and initiatives across the entire bank. But what the IT team at Grove Bank lacks in numbers, it more than makes up for in gumption. “It’s a big challenge,” notes Garcia, “the bank is growing very rapidly, and we’ve been aggressively pursuing ways to leverage technology to keep supporting that growth.” To execute on these objectives, it’s essential that all Grove Bank’s tools and processes provide maximum leverage for the IT team. “Anything that reduces management overhead is a huge value add for us. If we’re burning four to five hours of someone’s day on backups, we’re in trouble,” says Garcia.

In the past, Grove Bank’s legacy backup solution was unreliable, difficult to manage, and often resulted in failed backups. These inadequacies placed Grove Bank at risk of being non-compliant with SLAs and industry regulations. “We have to hold a lot of our data for multiple years, and we weren’t backing up everything that we needed to in case of a disaster,” says Garcia. “It’s not just that the old solution was difficult to use, it’s that it made it difficult to provide the regulators with proof that we have backups, can recover, and have completed adequate testing.”

Tired of paddling with one oar, Garcia and his team set out to find a backup solution worth its salt.

RUBRIK DELIVERS CALM DURING THE STORM

In Rubrik, Grove Bank found the best of both worlds. “Rubrik helped solve our backup issues and gave us confidence that we’re set up for success going forward,” said Garcia. With Rubrik’s 24/7 automated and reliable backups, Garcia and his team slept soundly despite the recent hurricanes. “We just went through Hurricane Irma, and we were not the least bit concerned about our ability to recover because we were sure that we had 100% of our system backed up,” Garcia recalled. “Working with Rubrik gave me a peace of mind that I never experienced with my old vendor.”

Other benefits include:

- **Significant Time Management Reduction from Automated Backup :** “I review a report every morning that summarizes the backup activity, and usually that’s the only time we’ll spend on backups for the day. It would be a rare day indeed if my team spent more than the 15 minutes total managing our backups.’
- **Global Search and Instant Recovery :** “We had a situation the other day where we needed to restore two files. With the search, we quickly found the backups, and sent them the files in less than 10 minutes total. If we had been using our old solution, I can’t even put a number on how long it would have taken.’
- **Significant Cost Savings :** “The ROI for what we spent on Rubrik will be fast. If we look at our old solution’s performance and factor in all the efficiencies Rubrik brings, the savings will pay for our investment within a year.’
- **Increased Security and Compliance :** “Regulators ask for proof that we have backups, that we can recover, and that we’ve done an exercise where we’ve restored datasets. With Rubrik we have documentation to show the regulators everything they need to certify our compliance.”
- **Simple, Easily Deployable Platform :** “We had a great engineer from Rubrik, and it was an incredible experience to get up and running so quickly. After that, I was a believer – it’s really that easy to set up and use.”

“I’ve been in the IT industry for 40 years and I know good technology when I see it. I can tell anybody considering this solution that what’s in their sales materials is the absolute truth.”

– **Sergio Garcia**, CIO, Grove Bank & Trust



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Rubrik delivers instant application availability to hybrid cloud enterprises for recovery, search, cloud, and development. By using the market-leading Cloud Data Management platform to provide instant access with self-service, customers mobilize applications, automate protection policies, recover from Ransomware, search and analyze application data at scale on one platform. From days to seconds.

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