



#### **RESULTS**

Government

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- 90% management time savings
- 3x improved backup performance
- 3x reduction in maintenance costs
- Near-zero RTOs

## **CHALLENGE**

- Management complexity with ten disparate legacy solutions
- Unable to meet SLAs due to aging, error-prone infrastructure
- Difficult to monitor resulting in prolonged response times

### **SOLUTION**

- All-in-one data management solution
- Instant recovery with Live Mount
- Vendor-agnostic platform for easy cloud migration
- Rubrik Edge for backup, replication, and archival at remote offices

The Communauté d'Agglomération Melun Val de Seine (CAMVS) is a French urban community, located in the Île-de-France region, in the Seine-et-Marne department. As a public inter-municipality cooperation establishment, CAMVS provides a number of services, including economic development, transport, habitat, environment, higher education, culture, and sports. They currently support 20 municipalities and over 130,000 inhabitants. Emmanuel Chadoutaud manages the Infrastructure Systems and Data Security for 14 municipalities.

# MANAGEMENT COMPLEXITY WITH MULTI-POINT LEGACY ARCHITECTURE

When the DMSI consolidated 14 municipalities into one centralized IT department, the result was a complex IT department composed of aging hardware and software components. "We were managing about ten different backup solutions. All of these solutions were error-prone and unreliable. Thus, we were not confident in our ability to guarantee reliable and always-on services," said Chadoutaud. "The volume of work involved in just monitoring backups was becoming unmanageable. We had several occasions where we were unable to meet our SLAs due to solutions crashing. It got to the point that we were dealing with one backup incident or more per week."

In order to scale effectively, Chadoutaud needed a solution that was easy for anyone on his team to use. "We're a small, agile team and monitoring our previous solutions was taking too much time. We simply cannot afford to be specialists in several different platforms. Streamlining our tools would allow us to easily oversee our entire infrastructure and ensure the security of our IT systems," said Chatoutaud.

# ACHIEVING HIGH PERFORMANCE AND HYBRID CLOUD STRATEGY WITH RUBRIK

One of the key selection criteria for Chadoutaud and his team was consolidating software and hardware into a single platform. "We didn't want to purchase separate hardware and software solutions since that would mean separate maintenance contracts and support. We needed an all-in-one solution, something only Rubrik could truly offer," said Chadoutaud. "On top of that, Rubrik allowed us to manage all our data with a single pane of glass—virtual machines, physical servers, databases, file servers, and more."

The team was quickly sold on Rubrik once they saw the radical simplicity of its software. "We cannot afford to have complicated IT that requires multiple weeks of training. Rubrik was easy to use out of the box with no training required," said Chadoutaud. "On top of that, we immediately saw data reduction and power consumption savings."

Chatoutaud and his team are currently using Rubrik to protect their Oracle databases, Windows, Linux virtual servers and onsite Windows environments. Additional benefits include:

- **90% management time savings:** "We went from spending two hours per day managing our previous solution to five minutes per day with Rubrik."
- **3x improved backup performance:** "Previously, it would take 48 hours to backup our data. Now it only takes 16 hours. On top of that, we are no longer restricted to scheduling backups at night. With Rubrik, we can perform backups at any time without impact to production."
- 3x reduction in maintenance costs: "Now that we have one solution, maintenance costs me three times less with Rubrik."
- **Plug-and-play in minutes:** "Installing Rubrik only took us 15 minutes. That's not an exaggeration. 15 minutes, and we were up and running."
- Instant recovery with Live Mount: "We use Rubrik's Live Mount to accelerate test/dev for our virtualized environment. For example, we can test updates and apply those in production, worry-free. This delivers near-zero RTOs. With our previous solution, it could take up to four hours to recover a server. In the event of a disaster, we feel confident that Rubrik will allow us to minimize downtime and recover guickly."
- Vendor-agnostic platform for easy cloud migration: "Thanks to Rubrik, we now have the ability to use Azure, AWS, or Google Cloud Platform to backup our municipalities' data in the future. For some of our smaller municipalities, we had been outsourcing our backups via the cloud using a hosting company. We plan on moving these backups to Rubrik since their hybrid cloud approach gives us more options."
- Archival to NAS: "We can backup data directly on Rubrik but also archive to NAS when we want. This will allow for longer retention of saved data."
- Rubrik Edge for remote offices: "We're managing several remote sites. Edge allows us to have a local copy of our backups and replicate it to our main Rubrik appliance, which will allow for faster restores if necessary at our branch offices."
- **Proactive, 24/7 support:** "Rubrik's support team is hyperresponsive. They go above and beyond in following up. The value of their support cannot be overstated."



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Rubrik delivers a single platform to manage and protect data in the cloud, at the edge, and on-premises. Enterprises choose Rubrik's Cloud Data Management software to simplify backup and recovery, accelerate cloud adoption, and enable automation at scale. Rubrik's run-anywhere, scale-out architecture is built to empower IT departments today and in the future, reducing total cost of ownership while enabling infrastructure flexibility for a multi-cloud world. For more information, visit www.rubrik.com and follow @rubrikInc on Twitter.