



# Petit Forestier Deploys Rubrik for Cost Efficiencies and Easy Google Cloud Platform Integration



## INDUSTRY:

Transportation

## RESULTS:

- 5x faster backup performance
- 80% management time savings
- Data archival to Google Cloud Platform for long-term retention and instant access
- Instant recovery (from hours to minutes)

## THE CHALLENGE:

- Slow backup performance
- Lengthy recovery times
- Legacy solution unable to fully protect Nutanix environment
- Unable to move to public cloud

## THE SOLUTION:

- Native integration with Nutanix AHV
- Single pane of glass to centrally manage data
- Global predictive search to easily find files
- Easy integration with Google Cloud Platform for data archival

## PARTNER:

Newlode

Headquartered in Villepinte, France, Petit Forestier is the European leader in refrigerated vehicle and container rental, providing key products for businesses whose success depends directly on controlled temperatures of their products and maintaining the continuity of the cold chain. The company has a portfolio of over 15,000 customers in diverse business sectors and more than 3,500 employees. With a network of 237 sites worldwide, Petit Forestier maintains an expansive fleet of more than 49,000 vehicles to serve its customers.

Guillaume Laurency, CIO, is in charge of leading Petit Forestier's digital transformation strategy, an integral piece of the company's corporate vision. "As a family-owned company, we care deeply about our employees. We want to ensure they have a world-class experience by equipping them with modern IT solutions that will last for the next decade. We need infrastructure that will scale to support our company's growth and transition to the cloud."

## LEGACY SOLUTION NOT BUILT FOR MODERN IT AND NUTANIX ENVIRONMENT

Prior to deploying Rubrik, Petit Forestier was frustrated with their previous backup configuration, a combination of a legacy solution and archival to tape. "Our setup at the time had several issues and one of our largest pain points was backup performance. It often took 8 hours or more to complete backups. On top of that, it could take more than an hour to recover data," said Johan Barre, Project Manager, Infrastructure.

Barre and his team began looking for a more reliable, stable and efficient solution that also fit into the company's broader digital transformation strategy. Petit Forestier had recently transitioned its virtualized environment to Nutanix and knew their legacy backup solution would be unable to fully protect and manage it. The company liked Rubrik's hypervisor-agnostic platform because it was the only solution on the market that provided a native and easy integration with Nutanix AHV.

After a two week onsite proof-of-concept (POC), Petit Forestier realized Rubrik was the right cloud data management solution to meet their IT objectives. "One of the biggest deciding factors was the simplicity of the solution. It only took an hour to train our team during the POC," said Barre. "We were also impressed with Rubrik's world-class support team. They were available 24/7 and provided us with frequent updates."

Benefits of Rubrik include:

- **Plug-and-play:** “Installing Rubrik was very quick. The solution was seamlessly integrated into our system. No extensive training required.”
- **Native integration with Nutanix AHV:** “With Rubrik’s hypervisor-agnostic platform, we could easily implement Nutanix AHV without incurring additional costs. Rubrik allows us to utilize any cloud or hypervisor of our choice.”
- **5x faster backup performance:** “Our previous solution was unable to meet our defined backup windows and typically took 8 hours or longer. Rubrik’s performance has vastly exceeded our expectations.”
- **Data archival to Google Cloud Platform:** “We were unable to set up public cloud with our previous solution. With Rubrik, we eliminated tape and integrated seamlessly with Google Cloud Platform. Together, Rubrik and Google Cloud Platform allow us to decrease costs and design a solution for long-term retention.”
- **80% management time savings:** “We used to spend 8 hours per month on backup, recovery, testing and tape rotation. With Rubrik, we only spend 1.5 hours per month.”
- **Management simplicity across all apps:** “Rubrik provides us a single pane of glass to manage data across all our applications, including AHV virtual machines and NAS. With our previous solution, we needed multiple interfaces for one report.”
- **Instant recovery:** “It used to take us more than an hour to recover data. Now it only takes minutes.”
- **Global, Google-like search:** “Rubrik’s predictive search engine allows us to search for files on-premises or in the cloud. Due to Rubrik’s global index, it is extremely fast to find and recover a file.”
- **Cost-effective investment:** “With Rubrik, we have been able to keep our budget under control and have visibility into future costs.”

Rubrik is a true long-term partner for Petit Forestier, future-proofing their infrastructure as they develop their digital transformation and cloud strategy. “Rubrik is more than just backup, providing us with greater use cases that can drive business objectives and deliver additional value to other teams,” said Laurency.



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Rubrik delivers instant application availability to hybrid cloud enterprises for recovery, search, cloud, and development. By using the market-leading Cloud Data Management platform to provide instant access with self-service, customers mobilize applications, automate protection policies, recover from Ransomware, search and analyze application data at scale on one platform. From days to seconds.

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