

# Eleos Achieves Faster Performance and Protects Nutanix AHV with Rubrik



## INDUSTRY

Healthcare

## RESULTS

- 4x improved backup performance
- 90% faster restores (from hours to minutes)
- 90% management time savings

## THE CHALLENGE

- Complex and unreliable legacy solution
- Time-consuming data management tasks
- Inability to perform timely VM restores

## THE SOLUTION

- Simple and robust data management solution
- Streamlined data management
- Fast VM restores with Live Mount

## PARTNER

PQR

Headquartered in Amersfoort, Netherlands, Eleos is a Christian mental healthcare provider. The organization offers treatment, specialist guidance at patients' homes or assistance in one of their recovery centers. Eleos was founded in 2000 as a result of a merger between three institutions: Reformed Psychiatric Hospital de fountain, GLIAGG De Poort and GLIBW.

Michiel van Nieuw-Amerongen, ICT Department Coordinator and Network Manager, manages a 5-person ICT team that supports 650 employees and 35 patient care locations across the Netherlands.

"IT is pivotal to our business," said van Nieuw-Amerongen. "Our infrastructure ties all of our locations together. As a small team, however, managing an environment this size can be challenging. Rubrik's data management solution has helped streamline our process and drastically reduced the time we spend on day-to-day backup management."

## COMPLEX AND UNRELIABLE LEGACY DATA MANAGEMENT SOLUTION

Prior to Rubrik, van Nieuw-Amerongen and team struggled with their legacy backup solution. "We ran into several issues with our previous solution, which meant we had to monitor and troubleshoot backups daily. We often missed backups due to capacity issues, which meant we spent far too much time managing our backups," said van Nieuw-Amerongen.

Recovery was near-impossible before Eleos adopted Rubrik. "We were not confident in our ability to meet our SLAs. Our backups were saved disk to disk and then to tape. If we wanted to perform restores, we had to drive all the way to Amsterdam to pick up the tapes," said van Nieuw-Amerongen. "Additionally, our previous solution would not allow us to restore simple emails. It could take up to a day to restore a mail cluster — if we actually had a successful backup of the date in question. As a result, we were not able to offer reliable email recovery to our users."

## REDUCED MANAGEMENT TIME AND SELF-SERVICE RESTORES WITH RUBRIK

The IT team needed a solution that would solve their capacity issues and improve backup performance. Their partner, PQR, recommended Rubrik for data management and Nutanix for primary storage to address their needs.

"We have worked with PQR for a long time, and they know our environment and requirements intimately. We trusted their opinion and decided to go with Rubrik," said

van Nieuw-Amerongen. “With Rubrik, we’ve seen substantial administrative time savings that our team can now use for more strategic work. This means we can completely protect our data and not have to make concessions in order to emphasize only critical backups.”

“Rubrik’s elegant interface allows our help desk to keep an eye on backups and actually perform restores on their own. In addition to our ability to provide our users with timely email recovery, we have seen a huge improvement in the time it takes to restore a VM with Rubrik’s Live Mount feature,” said van Nieuw-Amerongen.

“Rubrik also alerts us when storage space is becoming an issue and shows us which servers are protected or need to be addressed. This is a huge improvement over our previous manual processes,” said van Nieuw-Amerongen.

Benefits include:

- **4x improved backup performance:** “Previously, it could take 48 hours to perform a full backup. With Rubrik, it only takes 12 hours, which is a substantial improvement.”
- **90% faster restores:** “With our legacy solution, it could take several hours to restore a VM. With Rubrik’s Live Mount feature, it only takes a few minutes.”
- **90% management time savings:** “Previously, we spent 5 hours per week monitoring backup jobs. That has been reduced to just a few minutes spent weekly on backup monitoring. We are also saving 12 hours per month by not having to restart backup jobs.”
- **71% reduced data center footprint:** “Our data center footprint has gone from 7U to 2U after adopting Rubrik.”
- **Seamless integration with Nutanix AHV:** “Rubrik provides end-to-end data management for Nutanix, which means our users can securely access data instantly, automate protection policies and manage their AHV workloads.”



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