



#### **INDUSTRY**

Construction

#### **PARTNER**

Softcat

#### **RESULTS**

- 90%+ management time savings
- 65 days of additional productivity back to the business
- Near-zero RTOs
- 80% reduction in data center footprint

## THE CHALLENGE

- Time-consuming, complex and outdated legacy solution
- Lack of adequate customer support

# BUSINESS TRANSFORMATION

With Rubrik's management simplicity, the Casey Group has gained 65 days of added productivity to focus on more strategic work, including infrastructure upgrades.

Located in Rochdale, United Kingdom, the Casey Group is a multi-faceted developer operating in five main divisions: construction, public realm and environmental works, developments, and plant hire and service. The company is guided by a commitment to preserving the environment, caring for the community, and providing first-class workmanship to all of their clients. The Group's range of individual companies and subsidiaries provide the expertise necessary to successfully deliver on a wide range of projects.

"Previously, our business was mostly paper-driven," said Jordan Larkman, IT Systems Manager. "Now, everything in our industry is becoming digitized, from meeting minutes to blueprints. Managing and protecting our data has become a high priority for the company. For example, we could legally be required to have copies of blueprints available for ten years."

"We've seen substantial growth recently and have placed more emphasis on modernizing our technology to support our environment while scaling to accommodate future growth," added Larkman. "Rubrik was recommended by our partner, Softcat, as a backup solution to fit our requirements and it's a been a perfect solution for us. We have a fantastic working relationship with Softcat's team—they are our trusted go-to supplier for all our IT procurement and professional service needs."

## HIGH PERFORMANCE WITH MODERN DATA MANAGEMENT

The Casey Group protects its 90% virtualized environment with Rubrik, including virtual SQL and mission-critical ERP and CRM systems. Benefits include:

- 90%+ management time savings: "Previously, we spent 2 hours per day
  managing and scheduling backups. With Rubrik, we can set it and forget
  it. Rubrik's automated SLA policy engine and management simplicity has
  increased our operational efficiency, giving us more time to address day-to-day
  issues and plan infrastructure upgrades. The time we've saved has resulted in 65
  days of additional productivity—an incredible ROI in our eyes."
- **Near-zero RTOs with Google-like search**: "Rubrik's Google-like search has reduced the time it takes to locate files from ten minutes to a few seconds."
- 80% reduction in data center footprint: "We have reduced our data center footprint from 10U to 2U with commensurate savings on power and cooling costs."

#### **UPGRADING TO FIRST-CLASS SUPPORT WITH RUBRIK**

"We were having issues with our EFS volumes with our legacy solution; we spent many hours with the support team, but the problems weren't getting fixed. We were also frustrated by having to speak to first-line engineers every time we contacted support. In one case, we were down for a week and it took four days to reach third-line customer support. This was unacceptable."

"In comparison, our experience with Rubrik's support team has been exemplary—we cannot praise them enough," said Larkman. "This has been true since the beginning of our relationship with Rubrik; their support exceeds that of any other vendor. When we run into an issue, we can immediately reach senior-level support who can usually resolve issues quickly. In combination with Rubrik's advanced features and performance, that caliber of support instills a high degree of confidence that we chose the right solution."



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- Jordan Larkman, IT Systems Manager



**Rubrik Europe**Europlaza Building
Hoogoorddreef 54 (5th Floor)
1101 BE Amsterdam, Netherlands

+31 (0) 20811 3222 sales-emea@rubrik.com www.rubrik.com Rubrik delivers a single platform to manage and protect data in the cloud, at the edge, and on-premises. Enterprises choose Rubrik's Cloud Data Management software to simplify backup and recovery, accelerate cloud adoption, and enable automation at scale. Rubrik's run-anywhere, scale-out architecture is built to empower IT departments today and in the future, reducing total cost of ownership while enabling infrastructure flexibility for a multi-cloud world. For more information, visit www.rubrik.com and follow @rubrikInc on Twitter.