



Gruppo MutuiOnline Achieves Faster Response Times and Protects ROBO Environments with Rubrik



INDUSTRY

Financial Services

RESULTS

- 4x faster backup performance
- Significantly faster restores (from hours to minutes)
- Rubrik Edge for unified data protection across three remote sites
- Near-zero RTOs
- Reduced data center footprint

THE CHALLENGE

- Unable to meet SLAs
- Aging and time-consuming legacy data management solution
- Lengthy restores
- Lack of unified data management for ROBO environments
- Unable to scale to meet company growth
- Improving RTOs/RPOs

Gruppo MutuiOnline S.p.A. (GruppoMOL) is the holding company of a group of leading companies in the Italian market for the distribution of credit and insurance products for private customers through remote channels, and in the Italian market for outsourcing services for complex processes for financial institutions. The Group employs approximately 2,000 employees, with headquarters in Milan and the main operational office at Cagliari. The Group's main retail brands include MutuiOnline.it, PrestitiOnline.it, Segugio.it and Trovaprezzi.it.

"In recent years, our company has experienced substantial growth, which has required major technological upgrades. IT is the lifeblood of the Group, and as such, we must always keep pace with the latest technologies while providing the best possible experience for internal and external customers," said Alberto Furia, CTO of GruppoMOL.

SEARCHING FOR A MODERN DATA MANAGEMENT SOLUTION

"We needed a solution that was both consistent with recent technological advances and compatible with existing solutions," said Fabrizio Tuveri, Senior System Administrator. "For example, our legacy backup solution was not certified for Nutanix's hyperconverged platform, which was a dealbreaker. Rubrik, on the other hand, provides a seamless integration with Nutanix, allowing us to standardize and optimize our backup architecture in a single solution."

"As our company has grown, so has the demand for enhanced IT performance. Our external customers, which include financial and insurance companies, are asking us to adhere to strict SLAs," added Furia. "Thanks to Rubrik's automated SLA policy engine, we are confident that our customer data is always safe. Rubrik has also allowed us to increase operational efficiency by streamlining our data management processes, allowing us to utilize our team's resources on projects that can offer additional value to the company."

FASTER RESPONSE TIMES AND PROTECTION FOR ROBO ENVIRONMENTS WITH RUBRIK

GruppoMOL has installed Rubrik appliances in its main data centers in Milan and Cagliari, as well as its DR site. Benefits include:

- **4x faster backup performance:** "Compared to our legacy solutions, backups are completed much more quickly, allowing us to allot time previously spent on maintenance to other activities."

- **90% faster response times:** “With Rubrik, our team has been able to respond to requests much more quickly. Our legacy solution required a Level 2 support technician for recoveries, which could take some time if they were occupied with more critical tasks. Our helpdesk technicians can now easily perform recoveries in minutes using Rubrik.”
- **Rubrik Edge for ROBO environments:** “Rubrik Edge allows us to unify data management across our remote offices and replicate data to our DR site, giving us full confidence to our data is protected. We currently have three Edge software appliances in our smaller offices, but are already planning to increase that number over time.”
- **Seamless integration with Nutanix:** “We needed a solution compatible with our new I&O acquisitions, including the adoption of Nutanix hyper-converged infrastructure. Rubrik provides a seamless integration here, allowing us to standardize and optimize our backup architecture in a single solution.”
- **World-class support:** “We were pleasantly surprised by the high quality of support provided by the Rubrik team. They’ve helped to answer our questions and resolve any concerns in a timely manner.”



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Rubrik delivers a single platform to manage and protect data in the cloud, at the edge, and on-premises. Enterprises choose Rubrik’s Cloud Data Management software to simplify backup and recovery, accelerate cloud adoption, and enable automation at scale. Rubrik’s run-anywhere, scale-out architecture is built to empower IT departments today and in the future, reducing total cost of ownership while enabling infrastructure flexibility for a multi-cloud world. For more information, visit www.rubrik.com and follow [@rubrikinc](https://twitter.com/rubrikinc) on Twitter.